

## TERMINAL HANDLING FEES REFERENCE TABLE

<b>Rates are established for six billing areas, when terminal handling is not included in the freight rate.</b>
<b>a. North Atlantic</b> - Port of Baltimore and North (North of Washington D.C.)
<b>b. South Atlantic and Gulf</b> - Port of Norfolk and South and Gulf Ports.
<b>c. West Coast</b> - Pacific coast ports to include Alaska
<b>d. Europe</b> - Turkey, Azores, Iceland, Southwest Asia and Africa.
<b>e. Pacific</b> – Pakistan, Thailand, Australia, Japan, Korea, and other Far East locations
<b>f. Caribbean</b> - Panama, Central America, South America, and the Caribbean

<b>Port Handling Cargo Billing Rates</b>
<b>Billing Rates per MTON for <i>Export Shipments 2018</i></b>

<u>Commodity</u>	<u>North Atlantic</u>	<u>South &amp; Gulf</u>	<u>West Coast</u>	<u>Europe</u>	<u>Pacific</u>	<u>Caribbean</u>
Description						
Containers	\$28.29	\$24.58	\$58.21	\$50.55	\$34.06	\$30.07
BB General Cargo	\$82.82	\$56.10	\$126.21	\$101.44	\$49.97	\$38.32
BB Wood	\$87.76	\$82.14	\$80.67	\$56.36	\$21.49	\$31.46
BB Metal	\$109.73	\$107.10	\$99.33	\$54.15	\$46.56	\$31.01
BB Cargo	\$28.19	\$26.69	\$27.86	\$19.11	\$20.45	\$17.92
Containers	\$26.24	\$29.51	\$37.51	\$37.97	\$21.99	\$25.84
House Hold Goods	\$67.61	\$66.15	\$83.89	\$103.87	\$42.46	\$45.72
Reefer cargo	\$62.02	\$61.95	\$54.56	\$33.03	\$16.32	\$31.23
Heavy Vehicles >10,000 lbs	\$47.87	\$19.39	\$40.85	\$22.72	\$34.85	\$19.26
Vehicles <10,000	\$39.41	\$28.55	\$48.59	\$40.98	\$31.37	\$30.58
Oversize Vehicles	\$44.26	\$56.04	\$33.32	\$59.77	\$33.22	\$14.10

<b>Port Handling Cargo Billing Rates</b>
<b>Billing Rates per MTON for <i>Import Shipments 2018</i></b>

<u>Commodity</u>	<u>North Atlantic</u>	<u>South &amp; Gulf</u>	<u>West Coast</u>	<u>Europe</u>	<u>Pacific</u>	<u>Caribbean</u>
Description						
Containers	\$72.67	\$65.09	\$78.81	\$65.14	\$56.73	\$68.49
BB General Cargo	\$52.91	\$60.24	\$82.31	\$60.97	\$60.40	\$36.16
BB Wood	\$68.17	\$95.76	\$77.31	\$29.74	\$34.12	\$20.22
BB Metal	\$72.88	\$48.23	\$85.56	\$41.13	\$24.38	\$29.91
BB Cargo	\$20.22	\$21.81	\$23.39	\$43.03	\$35.75	\$18.38
Containers	\$22.34	\$25.10	\$17.70	\$38.01	\$31.00	\$13.00
House Hold Goods	\$64.65	\$93.59	\$80.12	\$84.83	\$38.31	\$15.97
Reefer cargo	\$75.35	\$81.20	\$63.55	\$58.06	\$37.99	\$23.31
Heavy Vehicles >10,000 lbs	\$44.41	\$21.11	\$20.27	\$25.98	\$35.90	\$13.10
Vehicles <10,000	\$70.60	\$25.05	\$33.42	\$46.16	\$36.72	\$21.66
Oversize Vehicles	\$32.48	\$20.66	\$25.07	\$39.75	\$16.67	\$12.14